Résumé Managing Director



Hans-Ulrich Wegmüller

- Swiss certified real estate broker with federal diploma
- Swiss certified banking expert with federal diploma

Professional training and experience

- Commercial High School Degree, Wirtschaftsgymnasium Kirchenfeld, Bern
- Internship with a bank and first work experience in the banking sector, followed by move into the property sector
- Extensive stays abroad in France, England and the US, language proficiency degree
- Lecturer with Swiss Real Estate Association SVIT and expert examiner

Professional Activity

- Lending expert/ Key account manager with a major bank in Berne, Head of Residential Real Estate Administration with a renowned real-estate manager, Head of Real Estate Brokerage
 - 2001 to 2010 Senior Regional Manager Real Estate with BDO Ltd.
- Locating real estate or rental space across Switzerland
- Real-estate advisory services focusing on sales and brokerage, appraisals, definition and implementation of portfolio strategies for pension funds, conversion concepts, sales and acquisition of condominiums, evaluation of contracts, tax issues

Project experience

- Project work and management in all above functions
- Market analyses, estimates of current market value of major real-estate portfolios
- Management of refurbishment, redevelopment and conversion concepts
- Organization and management of complex condominium/co-ownership structures
- Area development from unzoned agricultural land to the completion of the construction project

Memberships

- FIABCI (International Real Estate Federation)
- SVIT (Swiss Real Estate Association) Berne and Solothurn chapters
- SEK/SVIT (Swiss Chamber of Real-Estate Valuation Experts)