# Résumé Managing Director



## Hans-Ulrich Wegmüller

- Swiss certified real estate broker with federal diploma
- Swiss certified banking expert with federal diploma

# Professional training and experience

- Commercial High School Degree, Wirtschaftsgymnasium Kirchenfeld, Bern
- Internship with a bank and first work experience in the banking sector, followed by move into the property sector
- Extensive stays abroad in France, England and the US, language proficiency degree
- Lecturer with Swiss Real Estate Association SVIT and expert examiner

## **Professional Activity**

- Lending expert/ Key account manager with a major bank in Berne, Head of Residential Real Estate Administration with a renowned real-estate manager, Head of Real Estate Brokerage
  - 2001 to 2010 Senior Regional Manager Real Estate with BDO Ltd.
- Locating real estate or rental space across Switzerland
- Real-estate advisory services focusing on sales and brokerage, appraisals, definition and implementation of portfolio strategies for pension funds, conversion concepts, sales and acquisition of condominiums, evaluation of contracts, tax issues

## Project experience

- Project work and management in all above functions
- Market analyses, estimates of current market value of major real-estate portfolios
- Management of refurbishment, redevelopment and conversion concepts
- Organization and management of complex condominium/co-ownership structures
- Area development from unzoned agricultural land to the completion of the construction project

## Memberships

- FIABCI (International Real Estate Federation)
- SVIT (Swiss Real Estate Association) Berne and Solothurn chapters
- SEK/SVIT (Swiss Chamber of Real-Estate Valuation Experts)